



**PILBARA  
SOLAR**

# Capability Statement

*“Delivering Large-Scale Renewable Energy Projects  
Embedding First Nations Partnerships”*

## About Us

Formed in Western Australia’s Pilbara region in 2017, Pilbara Solar is a 50% Aboriginal-owned renewable energy developer and advisor operating across Australia. Our management team is diverse and includes respected First Nations leaders, experienced project developers, engineers and project managers, who possess intimate knowledge of Australia’s unique social, political and land tenure landscape.

Importantly, we are committed to First Nations groups having genuine opportunities to lead, co-develop, and actively participate in every renewable energy project we develop or advise on.

## Our Capabilities & What We Do

Pilbara Solar develops its own, and supports its clients in delivering, large-scale renewable energy projects from origination through to investment-ready stage. We leverage our expertise to secure land access and tenure, navigate government approval processes, structure governance and equity models, progress grid and network connection, secure project offtake through Power Purchase Agreements (PPAs), and prepare projects for investment or transaction.

Our development approach ensures projects are commercially robust, de-risked, and positioned for long-term success.

## Why Choose Pilbara Solar?



- ✓ **Aboriginal-owned, agile** renewable energy developer and advisor **embedding** genuine **First Nations** project **partnerships**
- ✓ **Deep, established relationships** with **First Nations groups, energy industry and government**
- ✓ Proven **renewable energy** experience across Australia
- ✓ Experienced advancing **projects** within **complex and uncharted regulatory frameworks**
- ✓ **Simplifying technical and commercial** information to enable **informed, confident decision-making**

## Services Can We Offer

### Project Origination & Feasibility

- Identify potential renewable energy areas
- Fatal flaw, opportunity assessment
- Development pathway strategy
- Preliminary financial modelling

### First Nations <-> Co-developer Partnerships & Engagement

- Co-development frameworks, including equity, benefit-sharing models
- Relationship connection, management
- Capacity-building pathways

### Project Governance & Structuring

- Governance, decision-making frameworks
- Company establishment, equity structuring
- Risk allocation and commercial strategy

### Project Design & Technical Development

- Solar, wind, battery, hybrid selection
- Preliminary site layout
- Grid & network connection strategy
- Baseload system design

### Land Security, Approvals & Stakeholder Interface

- Land access, approvals strategy & management
- Government, Ministerial and industry engagement

### Offtake & Investment Readiness

- PPA strategy and offtake engagement
- Investor packaging

### Project Advisory, Management & Delivery Support

- Independent development advice
- Executive and Board-level support

## Our Development Led Projects

### Junja Solar Farm

10MW grid-connected solar project near Port Hedland

Key approvals secured, including Development Application, clearing permit and land tenure

Project equity for the host Aboriginal community and long-term benefits to Traditional Owners

Final Investment Decision (FID) targeted Q4 2026

## Our Clients & Awards



2025 Rinehart Development of Northern Regional WA Award Finalist

2024 CORE Innovation Indigenous Business Award 2024

2018 Pilbara Development Commission RED Grant Recipient